

# Harbor Tower Apartments

## Luxury, carefree living...with a spectacular view

BY KAREN FOSTER

Who hasn't dreamed of living on the water and watching pods of dolphins frolicking from their living room window? Or imagined themselves living just steps away from fine dining, shopping, museums and art galleries? Harbor Tower Apartments on Portsmouth's historic waterfront offers all this and so much more.

Built in 1983, the 25-story building remains the tallest structure in the city, offering its residents panoramic views of the busy working harbor and the bustling city of Norfolk just across the Elizabeth River. "The views from our apartments are just outstanding and they just draw you in," Property Manager Alice Taylor Smith says. "And, when the city is all lit up at night, it's just spectacular," Assistant Manager Patty Moorefield adds.

**"People come here for the lifestyle. We appeal to people of all ages who don't want the worry of maintaining a house or doing the yard work but still want to live in a close-knit community."**

— Director of Marketing Tammy White

But there is more to Harbor Tower Apartments than just the views. "People come here for the lifestyle," Tammy White, Director of Marketing, says enthusiastically. "We appeal to people of all ages who don't want the worry of maintaining a house or doing the yard work but still want to live in a close-knit

community."

And a close-knit community it is. Like a luxury hotel, Harbor Tower Apartments has a concierge on duty 24 hours a day, seven days a week, and those staff members know the residents well. "All of the concierge staff know the residents by name and call them by name every time they see them," Head Concierge Lindy Lowe says. "The residents really rely on the concierge staff to greet them with a friendly smile every time they go through the lobby," Patty adds. "The residents become like another family to us. I like to refer to them as my Harbor Tower family," Lindy says with a chuckle.

The staff at Harbor Tower Apartments works hard to help all of their residents feel like part of the family. They organize a variety of activities so the residents can interact with each other and with the staff. "We have movie nights, pool parties, ice cream socials, cocktail parties and holiday parties, so that everyone can get to know each other better," Lindy points out.

U.S. Army Colonel (Ret.) Norman Ream, M.D., is a 10-year resident of one of four penthouse apartments on the 25th floor. "I was planning to retire in San Antonio, Texas. When I started coming to South Hampton Roads to speak at EVMS, I found this place," Dr. Ream explains. "I had always dreamed of living in a place where I could see the water and the lights of the city. One year I came to a Christmas party in this very apartment, met the staff and knew I wanted to live here. The staff here is awesome!"

Dr. Ream loves the staff at Harbor Tower Apartments so much that he keeps a framed picture of them in his living room.

Many residents at Harbor Tower Apartments enjoy the convenience of its location. Resident Darren Duffy explains, "I work at the Portsmouth Naval Hospital which is just up the street, so it's a very short commute for me. We are right in the middle of everything. There are nice restaurants and shopping all within walking distance. And if I want to go to Norfolk, it's only a five minute ferry ride away."

In fact, the Elizabeth River Ferry has a stop right outside the door of Harbor Tower Apartments. The ferry transports residents to Waterside in five minutes or to a Tides game at Harbor Park in only 20 minutes.

"Our location gives us a walk score of 89," Tammy explains. A "walk score" is based on a 100 point scale and indicates how many normal daily errands can be accomplished on foot versus driving a car. "There really aren't a whole lot of things that you need a car for here. It's all within walking distance," she adds.

For many of the things that residents like to do, they don't even have to leave home. Onsite facilities include a fitness room, a billiards room, a resident's lounge, an outdoor swimming pool, saunas, tennis courts and a picnic area complete



From left: Head Concierge Lindy Lowe, Property Manager Alice Taylor Smith and Director of Marketing Tammy White ensure that Harbor Tower residents feel like part of the family in surroundings that rival a luxury hotel.

with charcoal grills. Residents can also take advantage of the dry cleaning service and the business center offering internet access and conference room facilities.

All access to the building is by key fob only. When a visitor arrives, they are greeted by the concierge or may call the resident through an intercom system. Reserved parking and valet services are also included for each resident. John Clark and Bertram Hinton, the building's valets, cheerfully help residents unload their groceries and then conveniently park their car in its designated parking place.

But long term residents are not the only ones who can take advantage of all the wonderful amenities and services at Harbor Tower Apartments. They also offer "corporate" apartments for those on extended business travel to the area, or anyone in need of temporary housing. The corporate apartments are fully furnished and accessorized.

"We are a home away from home for our corporate clients. All they need to bring are their clothes, food and toothbrush. We have everything else they will need," Lindy explains. And corporate clients get the same family treatment as the long term residents. "We even had one corporate client who was so much a part of the family that he insisted on organizing a weekly Bingo game for our residents. Everyone just loved it and had a great time," Patty says.

Whether residents came to Harbor Tower Apartments for the stunning water views or the conveniences of being in downtown Portsmouth, there is one thing they seem to agree on: the friendliness and dedication of the staff.

Darren Duffy sums it all up by saying, "More than anything, the reason I live here is because of the nice, friendly environment and for that, I give 100% credit to the staff!"



Photo By Tri-City Photography 757 484 5515

Harbor Tower Apartments stands like a jewel on the downtown Portsmouth waterfront.

**Harbor Tower Apartments**

One Harbor Court

393-1600

[www.harbertowerapartments.com](http://www.harbertowerapartments.com)